

## Trey Prophater

Chief Revenue Officer

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*"I subscribe to the philosophy that 'a journey is of little merit unless it tests you.' Racing in and participating in endurance events allow me this opportunity."*

At Persium, Trey's efforts are focused on advising clients and new business development. He specializes in working with closely held business owners to plan for their business exit, institutional and individual investors to design investment strategies to meet their needs in an efficient manner, and retirement plan sponsors to fulfill fiduciary responsibilities.

Trey has spent his entire career working with closely held businesses to assist the owners with their needs. Prior to joining Persium, Trey worked for more than nine years as a trust officer within the banking industry identifying and implementing solutions for clients including: compensation and deferred compensation strategies, qualified retirement plans, and proprietary investment management strategies. At the inception of his career, Trey worked for four years with the many of the same principals at a predecessor organization, where they created and designed succession strategies for privately held and family owned businesses. Throughout his career he has assisted companies ranging from startup to several billion dollars in revenue.

Trey is a graduate of the University of Georgia's Terry College of Business. Trey has lived in Atlanta most of his life. He and his wife, have three children.

In his spare time, Trey enjoys time with his family, volunteers at industry and community groups, coaches youth sports, and attends University of Georgia football games. He appreciates a challenge and has participated in endurance sports ranging from Ironman triathlons and long-distance mountain bike races to multi-day running and cycling events.